



WINTER SAVINGS 2024 SALES INCENTIVE PROGRAM!



START WITH YOUR CHOICE OF KITS

Base Sales Incentive Amount Option Purchase Requirements

\$75.00 Purchase (2) SL Combo Kits #2 Purchase (1) SL Quick Start Kit \$125.00



ADD ADDITIONAL PHONE QUANTITIES TO EARN ADDITIONAL SALES INCENTIVE AMOUNT

Option Purchase Requirements Additional Sales Incentive Amount

#1 Add (8) Additional SL2100 Phones \$75.00 #2 \$125.00 Add (12) Additional SL2100 Phones



This offer is available for qualifying purchases from an NEC Authorized Distributor between January 16,2024 and February 29, 2024. All items must be on a single invoice from your NEC Authorized Distributor. Please review the attached SL2100 Winter Savings 2024 Sales Incentive Terms and Conditions, as well as the associated Sales Incentive Form.

If you have any questions, please contact your NEC Account Manager or NEC Sales Support at 800-365-1928 or GeneralRebate@necam.com.

Sincerely, Albert F. Kelley VP, Channel Sales, Americas, NEC Corporation of America

EARN UP TO A \$250 SALES INCENTIVE!











TERMS AND CONDITIONS

1. This program offers a sales incentive for the purchase of eligible SL2100 kits and key telephones. The purchase requirements are detailed below. The eligible kits and telephones must be on a single NEC Authorized Distributor invoice, dated between January 16, 2024 and February 29, 2024.

Purchase Requirements, Base Sales Incentive:

Option	Purchase Requirements	Base Sales Incentive Amount
#1	(2) SL Combo Kits (Part number: BE117448)	\$75.00
#2	(1) SL Quick Start Kits	\$125.00
	(Part number: Q24-FR000000136969, BE117449, or BE117450)	

Additional Sales Incentive Options:

Option	Purchase Requirements	Additional Sales Incentive Amount
#1	(8) Additional SL2100 Phones	\$75.00
#2	(12) Additional SL2100 Phones	\$125.00

Eligible SL2100 Telephones for Purchase Requirements:

Part Number - Description

BE117451 - Digital 12-Button Telephone BE117452 - Digital 24-Button Telephone BE117453 - IP 8IPLD Self-Labeling Telephone BE118969 - IP DT920 Self-Labeling Color Display Telephone

Note: Telephones that are included in the SL2100 Kits are not eligible for this sales incentive program.

Offers are subject to the availability of the products specified above. Multiple sales incentives can be applied to a single invoice if all qualifying sales incentive requirements are met. An item cannot be applied to more than one sales incentive.

- 2. Eligibility for sales incentive is based on new purchases of new equipment only. Return and repurchase of equipment does not constitute an eligible purchase.
- 3. The Winter Savings 2024 Sales Incentive Form, your W-9 Form, and copies of your invoices from an NEC Authorized Distributor must be emailed to NEC Sales Support by March 29, 2024. Sales incentive requests received later than the specified date will not be accepted.
- 4. The sales incentive form must be completed in its entirety. Incomplete forms will not be processed.
- 5. For those dealers that participate in the NEC Channel Reseller Program, the items that qualify for this sales incentive program will only be included in the total that determines the quarterly rebate percentage and will not be reflected in the actual Quarterly Rebate amount. Refer to the current Channel Reseller Rebate Program Terms and Conditions for details. This sales incentive cannot be combined with any other NEC promotion.
- 6. A current W-9 form must be submitted with your sales incentive paperwork.
- 7. Non-U.S. residents, distributors, agents, employees of NEC, and employees of authorized Supply Distributors are ineligible for this sales incentive. Offer valid in the U.S. only.
- 8. Allow approximately ninety (90) days for mailing of sales incentive payment, after NEC has received a valid and completed form, your W-9 form, and the copy of the associated NEC Authorized Distributor invoice.
- 9. Void where prohibited, restricted, or taxed.
- 10. NEC Corporation of America reserves the right to modify or withdraw this offer at any time.
- 11. The dealer is responsible for any applicable taxes.
- 12. Retain a copy of the completed sales incentive form for your records.

By submitting this sales incentive form, you are certifying that the information you entered on the form is accurate and complete. In addition, by submitting the sales incentive form, you are agreeing to the terms and conditions of this offer, as described above.











SALES INCENTIVE FORM

COMPANY INFORMATION

Company Name:

Contact Name:

Phone Number:

Email Address:

Address:

City/State/Zip:

PRODUCT INFORMATION

Your request for sales incentive must conform to the associated Terms and Conditions. Please note that one Sales Incentive Form must be completed for each distributor invoice. Multiple sales incentives can be applied to a single invoice if all qualifying requirements are met. A current W-9 form must be submitted with each sales incentive request.

Specify the quantity of the appropriate base rebate requirement:

\$75.00 (2) SL Combo Kits (BE117448

\$125.00 (1) SL Quick Start Kit (Q24-FR000000136969, BE117449, or BE117450)



Specify the quantity of qualifying additional SL2100 phones purchased on the attached invoice:

BE118969 DT920 Color Display Telephone BE117451 Digital 12-Button Telephone
BE117453 IP 8IPLD Self-Labeling Telephone BE117452 Digital 24-Button Telephone

Distributor Invoice Number: Distributor Invoice date:

IMPORTANT!

Please email this form, your current W-9, and a copy of the associated NEC Authorized Distributor invoice to: **GeneralRebate@necam.com**

At this time, we CANNOT accept rebate requests that are submitted by mail (USPS) or any other carrier!

Notes:

- > Reseller's invoice from an NEC Authorized Distributor must be dated between January 16, 2024 and February 29, 2024.
- > Completed sales incentive submissions must be emailed to the NEC Sales Support Department (GeneralRebate@necam.com) by March 29, 2024.
- > NEC will make every effort to mail the sales incentive check to the dealer within approximately 90 days of receipt of sales incentive form, your W-9, and copy of NEC Authorized Distributor invoice.

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